

Nonbank and Bank Residential Sales in Shelby County, Q3 2012

	Q3 2011	Q3 2012	% CHANGE
Nonbank Sales	2,651	3,168	20 %
Bank Sales	905	1,008	11 %
Total	3,556	4,176	17 %

Source: Chandler Reports, www.chandlerreports.com

ZIPs with the Most Nonbank and Bank Sales, Q3 2012

NONBANK SALES		# SALES	TOTAL \$
38017	Collierville	263	\$80 million
38002	Arlington	195	\$45 million
38018	Cordova-South	176	\$26 million

BANK SALES		# SALES	TOTAL \$
38016	Cordova-North	72	\$7.3 million
38128	Raleigh	72	\$2.6 million
38127	Frayser	66	\$1.4 million

Source: Chandler Reports, www.chandlerreports.com